

Social Styles and Versatility

Have you ever had difficulty at work getting people to understand where you are coming from? Or perhaps there is that one person that, no matter how hard you try, you continue to struggle to understand and get along with them?

Social Styles and Versatility will help you and your team to better understand how you communicate, and how others communicate. But that is only the beginning. The program will assess each participant's natural level of flexibility, to best assess how much you change your social style to help others understand your position more fully in order to ease communications.



The most powerful piece of the program comes in understanding that by knowing your style, you can be aware and adapt that style to ease communications in any situation. Similarly, becoming aware of your level of versatility helps you then develop a more flexible approach if you so choose. Also, by understanding the social styles of others, you will have a new tool to better understand those who previously didn't get through to you well. The ability to listen and build consensus helps to build common ground, leading to higher productivity and better teamwork.

This one-day program will help you and your team understand your own style, how to better work with those with different styles, and also how to use your level of flexibility to navigate complex interactions. Social Styles & Versatility also includes follow-up coaching, to ensure that your new learnings will become second nature.

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